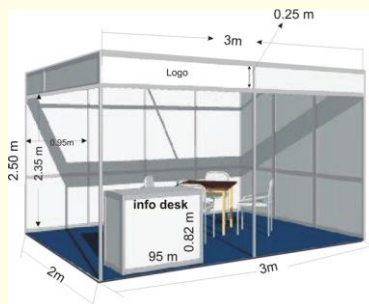


Sponsor Packages

Space + Shell Scheme, includes:

(1 unit is a 200*300 cm shell)

- Carpet
- Walls (number depending on location on the floor)
- Furniture
- Company logo
- Electrical supply 220Volt
- 2 spotlights



Code	Name	Description	Price excl. VAT
SH-1	Platinum	3 Units of Space + Shell Scheme Key Note at the Conference ^{note 1} Your company name/logo on all print advertisements Full page in Conference and Exhibition catalogue Mention in social media Name on entryway Your banner ¹ placement throughout the fairgrounds Name in exhibition catalogue Logo and link on the SCTE event website www.scte-event.eu	All in price: € 3950
SH-2	Gold	2 Units of Space + Shell Scheme Your company name/logo on all print advertisements Full page in Conference and Exhibition catalogue Mention in social media Logo/Name listed on sponsorship banner(s) Name in exhibition catalogue Extra Logo/link on SCTE event website www.scte-event.eu	All in price: € 2450
SH-3	Silver	1 Unit of Space + Shell Scheme Logo and link on the SCTE event website www.scte-event.eu Name in exhibition catalogue	All in price: € 1450

Space only, includes:

(1 unit is a 200*300 cm space)

- Carpet
- Electrical supply 220 Volt

Code	Name	Description	Price excl. VAT
SP-1	Space only	Logo and link on the SCTE event website Name in exhibition catalogue	€ 750 per unit

¹ Production and delivery of Banner not included

Extra sponsorship programme packages

Our sponsorship programme is adaptable to meet the needs of your organization. We will customise a sponsorship package for you, based on your needs, for a successful partnership. With helpful staff to assist, you can be confident that your sponsorship will reap results for your company.

Description	Price excl. VAT
Lunch sponsorship Lunch buffet for all participants, plus - Branding during the lunch - 10-minute timeslot for company speech (including translation)	€ 1950
Tea/coffee break sponsorship Tea/coffee breaks for all participant plus - Branding during the tea/coffee slots	€ 300
Cocktail party sponsorship Cocktail reception at end of day for all participants - wine, beers and soft drinks - canapes	€ 1500
Advertising in exhibition catalogue (1 full page A5)	€ 300
Logo placed exclusively on the Conference and Exhibition bag ^{note 2}	€ 750
Company booklet in Conference and Exhibition bag	€ 250

Event location, duration and opening hours

Location: Westin Zagreb, Zagreb, Croatia

Date: 3 October 2013

Duration: 3 October 2013.

Registration 09:00 – 10:00

Conference 10:00 – 13:00

Exhibition 13:00 – 18:00

Organiser

SCTE, Society for Broadband Professionals

Main office: Communications House, 41a Market Street, Watford, Herts WD18 0PN

Registration

Via the event website www.thescte.eu

Admission fee

No admission fee for visitors to the conference and exhibition

Sponsorship packages

As published in this document

Allocation of exhibitor space

Exhibitors can suggest their preferences at the moment of registration. Allocation is based on availability and the 'first come, first served' principle. Exhibitors only have the right to a specific space if agreed by the organiser. After being allocated exhibition space, this space may be moved for important organisational reasons such as a change in the floor plan. In this case, the organiser shall provide the exhibitor with a similar exhibition space area. If this is not possible, the exhibitor has the right to cancel the contract in writing within 7 days of notification of the intended space move.

Rent and costs

The 'Space + Shell scheme' and 'Space only' packages are as mentioned in this document. Only full units of (multiples of) 200*300 cm are available for rent.

Note 1, Key Note at the Conference

Limited availability. Based on “first come, first served”. SCTE corporate members enjoy preference over non-SCTE corporate members. Papers to be approved by the SCTE office in the UK and must meet the following criteria: innovative, technology to comply with EU standards, beneficial for the Balkan broadband market, not limited to a product or system promotion. No refund in case of a fully booked conference agenda at the moment of booking the Platinum sponsor package.

Note 2: Conference and Exhibition bag

As only one logo will be placed exclusively on the Conference and Exhibition bag, this sponsor packages is based on a “first come, first served” principle. Deadline for booking this sponsorship package is 1 September 2013.