



Besim Latifi, SCTE  
Ambassador-At-Large

# SCTE® Balkans

Update from Ambassador-at-Large

**Besim Latifi, our Ambassador-At-Large has been busier than ever and has some great news for the SCTE. We caught up with him to see what's happening on the ground in Kosovo.**

**Broadband:** How are things? What's going on with you?

**Besim:** I am good thank you Melissa! I have so much to tell you. Our good friends at Wananchi have decided to cooperate with SCTE, which is wonderful news. Wananchi Group is an East African telecommunications company that offers a combination of cable television and internet services to residential and corporate customers in Kenya and Tanzania.

They have expressed an interest in training more than 200 team members across various levels of training and they want the SCTE to be involved.

**Broadband:** That's marvellous – we are very keen to roll up our sleeves as you know. It's fantastic to see the take up of training with such enthusiasm.

**Besim:** That's not all. The ECONNECT Company in Kosovo has just announced it is going to train all the technical staff with SCTE courses, which is excellent news, and NEXTGen Networks Institute, SCTE member and our local partner will be the training SCTE facility for ECONNECT.

**Broadband:** Great to see our partners cooperating in this way. Well done for all your hard work bringing this together.

**Besim:** It really is – it makes so much sense. ECONNECT operates in various countries in the region, installing security cameras and building IT networks. Recently, ECONNECT opened a new department for telecoms companies with the aim of building network design and network installation of optical products.

**Broadband:** Sounds like a great bit of synergy. We would love to welcome ECONNECT to the SCTE.

**Besim:** You will! ECONNECT will become a full member of SCTE and we can't wait to welcome to ECONNECT to the SCTE family.

**Broadband:** How is it going elsewhere in the region?

**Besim:** NEXTGen Networks Institute have secured three training programmes with a local telecoms operator in Kosovo. The reputation of the SCTE is attracting training

requests from Albania too. People here recognise the value of knowledge, experience and dedication and there is a clear desire to get more skilled professionals on the ground in a market that is growing all the time.

**Broadband:** How inspiring. Obviously the work you are doing there is really starting to pay off.

**Besim:** I haven't stopped there! The plan was always to extend the penetration of SCTE in different countries as I've explained before. Romania is our next target to sign an agreement with the local partner there, Vegacomp Consulting.

**Broadband:** I remember you mentioning Vegacomp before. Good luck with that one. Anywhere else?

**Besim:** Croatia, Bosnia, Serbia, Slovenia are our next targets in South Eastern Europe. Internally we are investigating the

needs in different markets, potentially the Philippines will be our next successful story.

**Broadband:** The Philippines! There is no stopping you Besim. We can't wait to hear how you get on.



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